

Tai Ngo, CCIM

License ID#01779172

Associate

Investment Sales

San Gabriel Valley

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As a member of The Office Market GroupSM, Tai specializes in the sales and acquisitions of office properties throughout the San Gabriel Valley with an emphasis on yielding the best results for his client's objectives. In all transactions he brings with him the experience of preparing in-depth market analysis reports, developing simple & comprehensive sales proposals and valuable office market insight. His skill-set and energy ensures he can effectively represent owners in the sale of commercial office products, and assist buyers with identifying and acquiring commercial investment properties.

Tai is active within the brokerage investment community with his CCIM designation and membership to the Strategic Asset Advisory Group, a subdivision of Lee & Associates Investment Services Group. With Tai's solid foundation in office investment sales and core values of integrity, discipline and accountability, he maintains a strong commitment to act on his client's behalf as well as develop and deepen each client relationship.

Tai's history of self-initiative and financial knowledge, allows him to successfully represent owners in the sale of commercial office products, as well as assist buyers with identifying and acquiring commercial investment properties.

PROFESSIONAL SERVICES

Office Investment Acquisitions
Commercial Investment Analysis
Office Investment Dispositions
Financial Underwriting

Bank Owned Real Estate Representation
Bank Owned Real Estate Acquisition/Disposition
Short-Sale Advisory
Pre-Foreclosure Advisory

REPRESENTATIVE CLIENT COMPANIES

Golden Security Bank
ABC Investments, LLC
Beach Business Bank
Community Commerce Bank
Inland Community Bank
KRASCO, LLP

Lantern Financial
M. W. Ossola & Associates, Inc.
Pacific Western Bank
Provident Savings Bank
WestAmerica Construction Corp.
Zions Bank

EXPERIENCE

LEE & ASSOCIATES, INC., Industry
Associate – 2007 to Present

MARCUS & MILLICHAP, Los Angeles
Agent, *National Office and Industrial Properties Group* – 2007

TC COMMERCIAL, LLC, Rancho Cucamonga
Managing Member – 2006 to 2007

UNITED STATES MARINE CORPS, Okinawa, Japan
Sergeant/Company Training Non-Commissioned Officer – 1997 to 2003

EDUCATION/AFFILIATIONS/MEMBERSHIP

Certified Commercial Investment Member (CCIM), 2011
B.S. Finance, Real Estate and Law, Cal State University, Pomona, 2006
Lee & Associates Investment Services Group (ISG)
San Gabriel Valley Economic Partnership (past member)
Los Angeles Economic Development Corp., Affiliate Member